



NEWS RELEASE

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Swagit Productions Looks to Osprey® by Variosystems' New 800 Series Card Additions for the Next Level in Streaming Quality

***Nationwide production company purchasing all four new video capture cards,
Believe in their quality and flexibility to satisfy varied client needs***

Southlake, Texas, Jan. 27, 2015 – Swagit Productions LLC, a nationally prominent video production company providing streaming media solutions to local and state government agencies, will be purchasing Osprey by Variosystems' new additions to the award-winning line of Osprey® video capture cards: the Osprey 815e single channel digital card, the Osprey 827e analog/digital combo card, the Osprey 821e dual channel HDMI card and the Osprey 811e HDMI single channel card. As Swagit customers increasingly upgrade to high-definition video, the new cards will provide the degree of quality and flexibility required for providing live and on-demand streaming of legislature sessions and local meetings as well as municipal channel programming.

Swagit couples Osprey cards with its custom-built streaming servers and Extensible Automated Streaming Engine (EASE) encoder software, which is designed to provide government agencies with a comprehensive streaming media framework that automates and offloads labor-intensive workflows. "Osprey cards constitute the perfect marriage for our company," said Bryan R. Halley, Swagit's co-founder and director of video technology and affairs. "We pride ourselves on service and reducing customers' costs. Osprey has the most reliable cards for the most cost-effective prices, so we can reduce customers' overall budgets by handling their production with Osprey cards and Swagit labor."

That pairing has contributed to Swagit's garnering more than 250 government clients on the North American continent and expanding into international territories. "We have achieved 100 percent customer retention," continued Halley. "So as demand causes clients to upgrade to HD, they don't want to leave us but want higher quality cards, which Osprey continues to provide."

"Swagit has been working with Osprey products since 2005," said Roger Bieri, General Manager of Osprey by Variosystems. "Their dedication to service excellence makes for a glowing recommendation of Osprey cards' high performance as they continue their reliance on our video capture cards. We appreciate their enthusiasm and confidence in our cards, and we know that installing these new cards will prove their reliance on us yet again."



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For more about Osprey products, go to: www.ospreyvideo.com or call 800.251.7900 (Americas), +1 817.552.3380 (Europe/Africa), +1 817.552.3381 (Asia/Pacific) or email sales@ospreyvideo.com.

About Swagit Productions LLC

Swagit Productions LLC is a leading provider of hosted audio/video streaming services for government agencies, with a fast-growing client roster that includes municipalities across the United States and Canada. Distinguished for its ability to provide automated, or 'hands free', streaming and content management capabilities that preclude the need for onsite A/V staffing resources, Swagit provides municipalities with a cost-effective, convenient means to engage the local community in government processes. To ensure high performance, flexible streaming services, Swagit counts on Osprey® video capture cards and SimulStream® software to underpin its streaming media hardware and software infrastructure.

About Variosystems

Variosystems, founded in 1993, has more than 1,000 employees worldwide and is headquartered in Southlake, Texas, USA. An international electronics manufacturing and service company, Variosystems has been engineering technology to meet the exacting demands of clients and markets for over 20 years. *Osprey® and SimulStream® are trademarks or registered trademarks of Osprey by Variosystems, LLC.*

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